



**Winning Edge Management Associates** is a young, dynamic and high level Management Consultancy Firm promoted by Professionals with glorious track record and decades of experience across various industries, nationally and globally.

We endeavour to offer innovative, efficient and customized bespoke solutions. Our industry specialized consultants from various industry verticals with extensive network and expertise understands the market dynamics, its changing trends and posses market specific intelligence. Considering client's need, organization structure, culture and the challenges our team would always strive to render quality and value added services with a competitive touch.

#### **Our Vision:**

To make our partners and client organizations gain a competitive and Winning Edge, achieve their dreams, desires, targets, and objectives.

#### **Our Mission:**

To offer innovative and competitive solutions to address our clients' challenges, through continually enhancing their intellectual capital by locating and securing for them the best talents in the market; full of potential, skilled within the agreed time frame.

#### **Our Values:**

**WEMA** is committed to provide a fully integrated approach to the challenges concerning the organisations. We also believe in ethical practices and wish to work with such organizations that are ethical, professional and believe in human values. We are committed to

- Professionalism
- Exceptional Quality of Service
- Long lasting Relations
- Offering Value for money
- Honesty, Openness and Integrity
- Minimal Turnaround Time
- Un-diluted Focus
- Value Diversity
- Passion for excellence

#### **Services we offer**

**WEMA** provides a full range of Management Consultancy, Placements Consultancy, Training and HR solutions that underpin organizational excellence and deliver the best in the industry.

Our solutions are built around the unique requirements of each client and our ultimate aim is to ensure that clients gain a competitive edge, enjoy exceptional results that represent outstanding value for money. WEMA have successfully catered & provided requisite manpower requirement of various Companies in local as well as international markets to their entire satisfaction since we are a one- source multi-resources organization.

### **Hiring Solutions:**

Providing long term, on-time talent to an organization is the essence of Human Resource Consulting. WEMA's methodology of managing top, middle, and junior management hires is based on the foundation of establishing the bonafides of the candidate. Keeping the industry pre-requisites firmly in mind, our team selects aspirants with an in-depth understanding of client organization's discrete identity.

Focused conversations with the candidate draws out a vital fact file outlining his conditioning, personal goals, ideal job, trust mechanism, etc. A complete brief such as this, arms us to effortlessly place a round peg in a round hole.

### **Executive Search:**

WEMA's Executive Search team has intense experience of working with some of the most discerning organizations. Your senior management hires are managed using a thorough globally proven process, adapted to suit the unique needs of a wide variety of industries.

### **Turn-key Selection / Staffing:**

Our process of managing large Recruitment Projects, without compromising on quality, enables us to be an agency of choice for volume recruiters in the verticals of Information Technology, Banking, Telecom, Business Process Outsourcing, Sales and Distribution management, Constructions and Real Estate.

So if you are looking for a candidate fully armed and ready to enter the battlefield, we are just the ideal choice. We will ensure the candidate is trained in the perfect manner & gets a sound knowledge & virtual exposure to his going-to-be endurance with client organization.

### **Training Solutions:**

With a wealth of experience across various work environments, WEMA offers a range of services that go beyond standard relationship management practice, providing bespoke solutions that best suit your business and organizational culture.

We can offer "Tailor made training" to your junior & middle management level staff by the industry's most well versed professional trainers.

### **Management and Consultancy Services:**

The team at WEMA is well experienced and has successfully executed consulting assignments in several industries including IT, Telecom and FMCG. WEMA would be pleased to offer its services in the areas of Strategy Formulation, Business Development, Marketing, Process design and deployment. WEMA prefers engagements involving facilitation of execution of its recommendations with a view to make a real and measurable difference to the client.

## **Competitive Edge**

### **Discover the benefits of working with us & The Upturn your business can experience**

The pursuit of exceptional professionalism and utmost Customer Satisfaction is a legacy we treasure and a tradition that we strive to nurture and maintain.

### **Professional Excellence**

We have endlessly endeavored to keep to our high set standards so that our credibility in the market of being a reputed consultancy firm stays intact.

### **Domain Knowledge**

Our team of qualified, experienced & friendly industry experts with senior consultants across all industry verticals, invest their rich industry experience & knowledge to get best suited candidate for our clients and offer unique solutions.

Our team can easily relate to clients needs and can quickly identify, evaluate, attract and communicate with the best & motivated potential prospects in the market who are actively seeking for a change as well as head hunt the passive, best performers.

### **Extensive Reach**

Our database consists of not just active candidates but we focus and maintain database of passive candidates to provide the best talents. Our easy access to candidates at national as well as international level places us ahead of competition.

### **Our Passion**

WE are passionate about head hunting a hard to staff, most critical positions for top management and because of our network of associates across the globe we have on the upper edge over the competitors

### **Quality Deliverable**

We always strive to provide you with highest calibre of candidate, who is the right fit for your company & management, every time

### **Service Standards**

We believe in delivering Continuous Quality Improvement (CQI) results to our clients on Just in Time (JIT) basis in all circumstances.

### **Partnership Focus**

We focus on building partnerships for the long-term. By getting to know your business and operational priorities, we will build a workforce solution that always delivers the best solutions.

### **Our Values**

We follow the strict code of conduct to maintain the high values and ethics in business practice.

## **Winning Edge Management Associates**

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